

A Portfolio

DESIGNED TO PERFORM

Learn more about the versatile injectables
available from Merz Aesthetics

RADIESSE®

BELOTERO BALANCE® ⊕

Please see Important Consumer Safety Information throughout and full Instructions for Use, including Patient Information Guides, at Radiesse.com and Belotero.com.

Actual patient & model. Individual results may vary. Products not studied in combination.



RADIESSE®

What is Radiesse®?

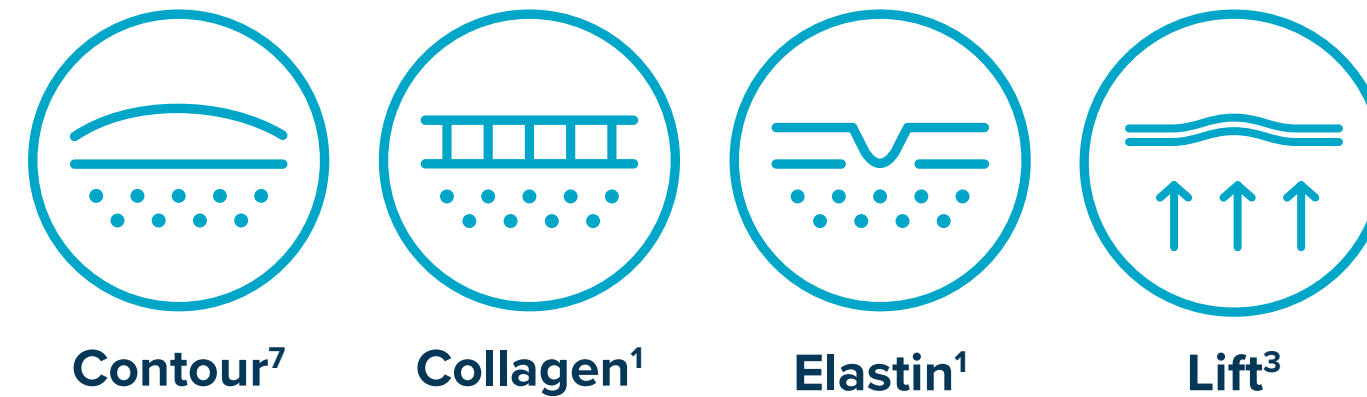
Rebuild collagen and elastin with Radiesse. Results are immediate, natural-looking, and subtle. Achieve healthier-looking skin that complements your unique beauty.¹⁻⁴

How is Radiesse different from other fillers?

Radiesse is the first and only filler of its kind. When Radiesse is injected, a gel carrier provides immediate contouring. As the gel carrier breaks down, a firm network of collagen fibers remains for a longer-lasting result.^{1,3,4}

What can Radiesse be used for?

There are 2 formulations of Radiesse: Radiesse is approved for use in the lower face and hands, while Radiesse (+) is approved for use on the jawline. In fact, Radiesse (+) is the first filler approved to enhance projection and sharpen the jawline.^{2,5-7}

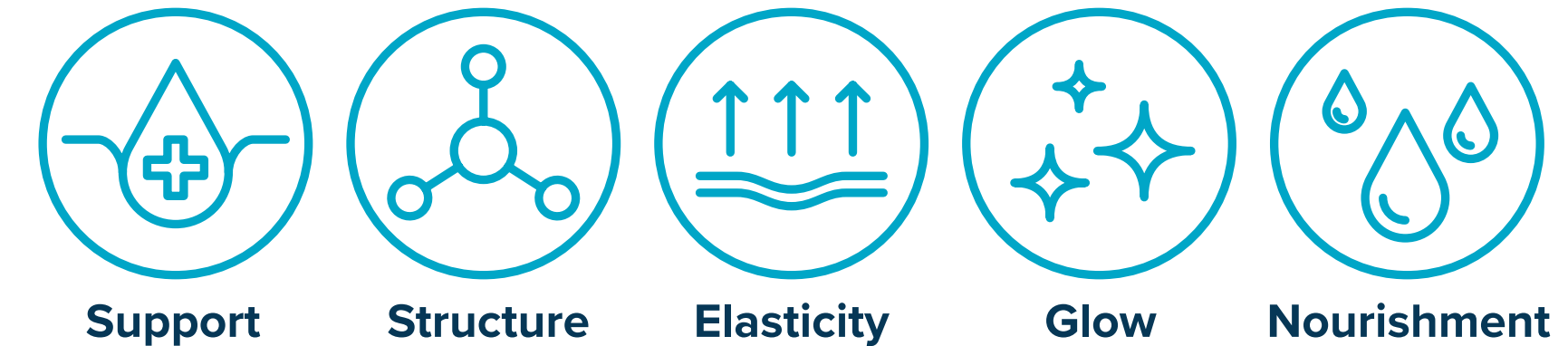


Why are collagen and elastin important?

Collagen helps make skin strong and gives it support. Elastin helps skin stretch and go back to its original shape, which keeps it elastic. Radiesse can make skin stronger and more elastic through production of new collagen and elastin fibers. This is important because, as people age, their skin loses these properties.¹

How does Radiesse change the skin?

Because of the way Radiesse interacts with the skin once it is injected, it revitalizes 5 key components of skin quality: collagen I and III, elastin, proteoglycans, and angiogenesis. These skin components are linked to 5 benefits:



What do patients say about Radiesse?

In a survey of 70 patients, 94% would recommend Radiesse, and 93% were likely to return for regular treatments with Radiesse.⁸

How are Radiesse and Radiesse (+) different?

The “+” means the syringe is premixed with lidocaine, a numbing agent.⁶ Depending on the treatment area and any other procedures you are having done, your provider will recommend which Radiesse product to use. Radiesse is approved to treat the hands and lower face. Radiesse (+) is approved to treat the jawline.^{2,5,6v}

RADIESSE® and RADIESSE® (+) Important Consumer Safety Information

What are RADIESSE® and RADIESSE® (+)?

RADIESSE® and RADIESSE® (+) are dermal fillers that are used for smoothing moderate to severe facial wrinkles and folds, such as nasolabial folds (the creases that extend from the corner of your nose to the corner of your mouth). RADIESSE® is also used for correcting volume loss in the back of the hands. RADIESSE® (+) is also used for improving moderate to severe loss of jawline contour in adults over 21 years old.

Who should not use RADIESSE® or RADIESSE® (+)?

You should not use RADIESSE® or RADIESSE® (+) if you have an allergy to any component of the product, if you have a history of severe allergies, if you have a bleeding disorder, or if you are pregnant or breastfeeding. You should not use RADIESSE® (+) if you have an allergy to lidocaine or medicines like it.

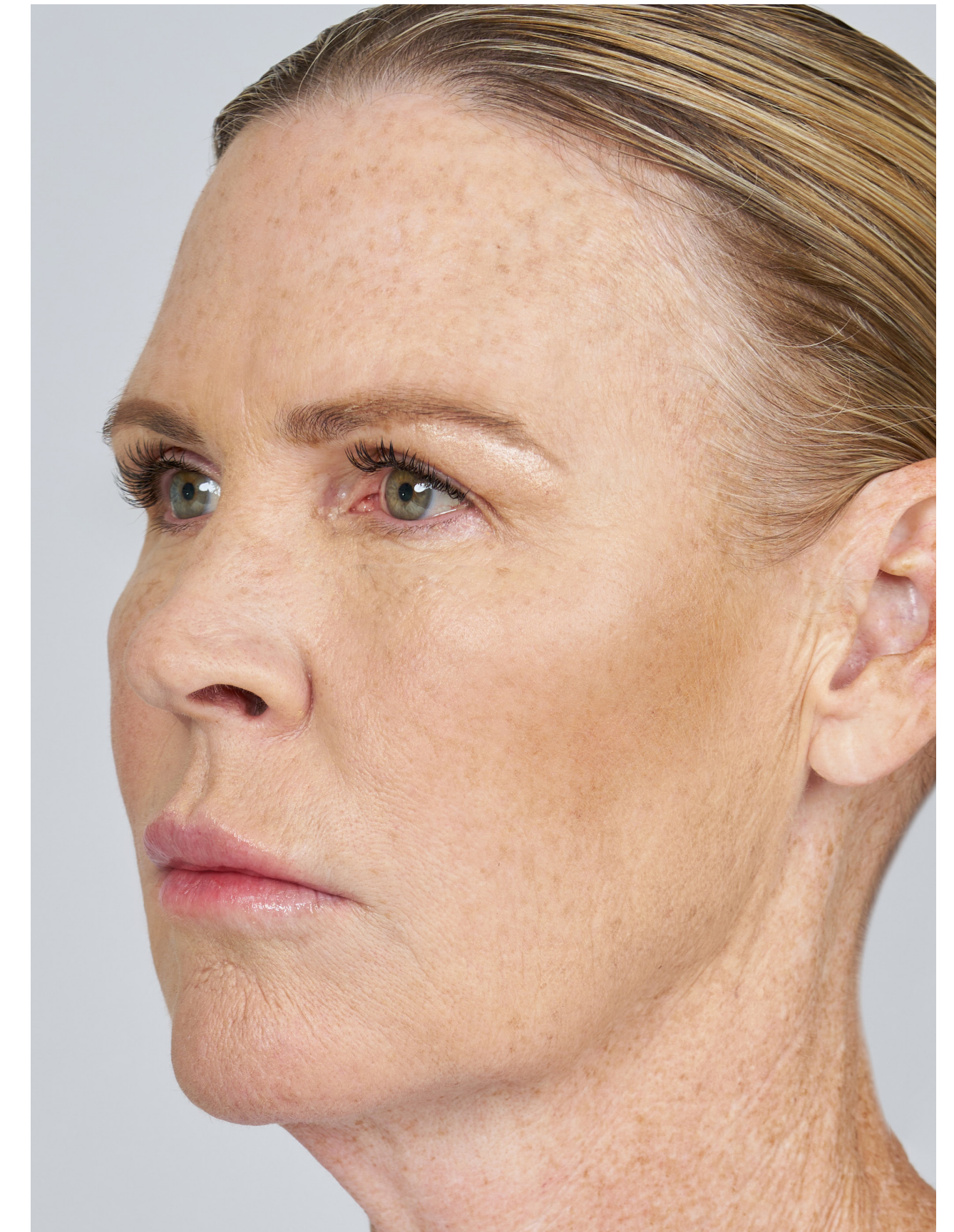
Please see Important Consumer Safety Information on page 6 and full Instructions for Use and Patient Information Guide at Radiesse.com.

RADIESSE®

What can you expect during and immediately after an injection with Radiesse®?

Radiesse is injected under the skin in a quick procedure that can be done over the lunch hour. Thanks to its gel carrier, Radiesse provides immediate improvement to restore contours and smooth moderate to severe lines.

The natural-looking results last a year or more in many patients. Common side effects include bruising, redness, swelling, pain, and itching at the site of injection.^{3,4,6,9}



Courtesy of Iani Silveira, MSN, FNP-BC, CPN | Bella Vida Aesthetics & Wellness
Actual patient & model. Individual results may vary.

Alison, age 60. Five weeks after receiving 2 syringes of Radiesse (+) to treat the jawline, 2 syringes of Radiesse (+) in the midface to efface the lower face, 2 syringes of Radiesse to treat nasolabial folds, 2 syringes of Radiesse to treat pre-jowl folds, 2 syringes of Radiesse to treat the hands (1 syringe per hand), and 1 syringe of Belotero Balance® (+) to treat nasolabial folds.

RADIESSE® and RADIESSE® (+) Important Consumer Safety Information (cont)

What is the most important information I should know about RADIESSE® and RADIESSE® (+)?

If you have changes in your vision, signs of a stroke (including sudden difficulty speaking, numbness or weakness in your face, arms, or legs, difficulty walking, face drooping, severe headache, dizziness, or confusion), white appearance of the skin, or unusual pain during or shortly after treatment, you should notify your health care practitioner immediately.

If you have a history of herpes, you may experience a herpes breakout after receiving RADIESSE® or RADIESSE® (+).

Injection in the back of the hand may result in temporary difficulty performing activities. RADIESSE® may cause nodules, bumps or lumps in the back of the hand and can last up to 1 year.

Please see Important Consumer Safety Information on page 6 and full Instructions for Use and Patient Information Guide at [Radiesse.com](https://www.radiesse.com).

What is Belotero Balance® (+)?

Belotero Balance (+) is an injectable hyaluronic acid (HA) filler. It works just under your skin to provide volume and smooth out facial wrinkles.¹⁰

How is Belotero Balance (+) different from other HA fillers?

Belotero Balance (+) is a smooth flexible gel. This special formulation allows it to seamlessly integrate into your skin. This means it feels natural to the touch and does not disrupt your natural facial contours or expressions.^{11,12}

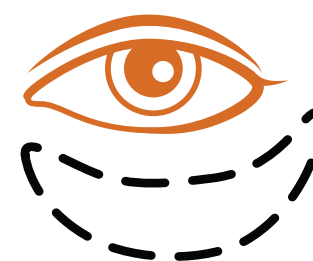
What can Belotero Balance (+) be used for?

Areas where Belotero Balance (+) can be used include the lines around your mouth, chin wrinkles, smile lines, lip lines, and infraorbital hollows in patients over the age of 21. For these highly expressive areas of your face, Belotero Balance (+) allows for normal movement and facial expressions.^{10,13,14}

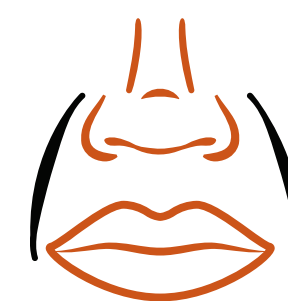
What areas can Belotero Balance (+) treat?



Perioral lines



Infraorbital hollows



Nasolabial folds



Oral commissures



Marionette lines

Can Belotero Balance (+) be used with Radiesse®?

Your provider can customize your treatment plan to meet your personal aesthetic goals. Radiesse can help address structural and deep tissue contouring, while Belotero Balance (+) can help smooth and add volume near the skin's surface in highly mobile and expressive areas of the face.^{2,14} Depending on your goals, your provider might recommend both products as part of your treatment plan.

Products not studied in combination.

BELOTERO BALANCE (+) Important Consumer Safety Information

Who should not use BELOTERO BALANCE?

You should not use BELOTERO BALANCE® (+) if you have a history of severe allergies or anaphylaxis, or if you are pregnant or breastfeeding. You should not use BELOTERO BALANCE® (+) if you have an allergy to lidocaine or similar anesthetics, or if you have an allergy to gram-positive bacterial proteins.

What is the most important information I should know about BELOTERO BALANCE?

Patients getting BELOTERO BALANCE (+) may have an injection site reaction. These reactions can include inflammation and usually last less than seven days.

BELOTERO BALANCE®+

What can you expect during and immediately after an injection with Belotero Balance® (+)?

Treatment with Belotero Balance (+) can be performed around your schedule with little to no downtime, so you are able to continue with the rest of your day. Individual results may vary, but Belotero Balance (+) may last about 6 months or more, depending on where it is injected and how much product is used.¹³ Swelling, bruising, redness, hardening of the skin, pain, altered color, or itching may occur. Avoiding strenuous activity, sun exposure, consuming alcohol, or touching and/or applying makeup to the treated area may help reduce the risk of temporary redness.¹⁰



Courtesy of Iani Silveira, MSN, FNP-BC, CPN | Bella Vida Aesthetics & Wellness
Actual patient & model. Individual results may vary.

Tabetha, age 57. Five weeks after receiving 2 syringes of Radiesse® (+) to treat the jawline, 2 syringes of Radiesse (+) in the midface to efface the lower face, 2 syringes of Radiesse to treat nasolabial folds, 2 syringes of Radiesse to treat pre-jowl folds, 2 syringes of Radiesse to treat the hands (1 syringe per hand), and 1 syringe of Belotero Balance (+) to treat nasolabial folds.

BELOTERO BALANCE (+) Important Consumer Safety Information (cont)

What is the most important information I should know about BELOTERO BALANCE?

For approximately 24 hours after treatment, avoid:

- strenuous activity
- extensive sun or heat exposure
- aspirin or non-steroidal anti-inflammatory drugs
- alcoholic beverages

If BELOTERO BALANCE® (+) is injected into a blood vessel, serious complications can result including stroke, vision abnormalities, blindness, temporary scabs and permanent scars.

Please see Important Consumer Safety Information on page 7 and full Instructions for Use and Patient Information Guide at Belotero.com.

RADIESSE and RADIESSE (+) Important Consumer Safety Information

What are RADIESSE® and RADIESSE® (+)?

RADIESSE® and RADIESSE® (+) are dermal fillers that are used for smoothing moderate to severe facial wrinkles and folds, such as nasolabial folds (the creases that extend from the corner of your nose to the corner of your mouth). RADIESSE® is also used for correcting volume loss in the back of the hands. RADIESSE® (+) is also used for improving moderate to severe loss of jawline contour in adults over 21 years old.

RADIESSE® and RADIESSE® (+) IMPORTANT SAFETY INFORMATION

Who should not use RADIESSE® or RADIESSE® (+)?

You should not use RADIESSE® or RADIESSE® (+) if you have an allergy to any component of the product, if you have a history of severe allergies, if you have a bleeding disorder, or if you are pregnant or breastfeeding. You should not use RADIESSE® (+) if you have an allergy to lidocaine or medicines like it.

What is the most important information I should know about RADIESSE® and RADIESSE® (+)?

One of the risks with using these products is unintentional injection into a blood vessel. The chances of this happening are very small, but if it does happen, the complications can be serious, and may be permanent. These complications, which have been reported for facial injections, can include vision abnormalities, blindness, stroke, temporary scabs, or permanent scarring of the skin. If you have changes in your vision, signs of a stroke (including sudden difficulty speaking,

numbness or weakness in your face, arms, or legs, difficulty walking, face drooping, severe headache, dizziness, or confusion), white appearance of the skin, or unusual pain during or shortly after treatment, you should notify your health care practitioner immediately.

As with all procedures that involve an injection through the skin, there is a risk of infection.

Do not use RADIESSE® or RADIESSE® (+) if you have a skin infection until it has healed.

It is not known if RADIESSE® or RADIESSE® (+) is safe or effective in the lips, or in the area around the eyes.

It is not known if RADIESSE® or RADIESSE® (+) is safe or effective beyond 3 years in the face and 1 year in the hand.

Injection of RADIESSE® (+) into the jawline may temporarily alter jaw function.

The microspheres in RADIESSE® and RADIESSE® (+) can be seen in X-rays and CT Scans. It is very important that you tell your health care provider that you have had RADIESSE® or RADIESSE® (+) dermal filler.

If you have a history of herpes, you may experience a herpes breakout after receiving RADIESSE® or RADIESSE® (+).

Injection in the back of the hand may result in temporary difficulty performing activities. RADIESSE® may cause nodules, bumps or lumps in the back of the hand and can last up to 1 year.

You should minimize strenuous activity and avoid extensive sun or heat exposure for about 24 hours after treatment and until any swelling or redness has resolved.

What should I tell my doctor before using RADIESSE® or RADIESSE® (+)?

Tell your health care provider if you are taking blood thinners or medicines that can interfere with the clotting of blood, such as aspirin or warfarin. These medicines might make it more likely that you will experience bruising or bleeding at the injection site. Tell your health care provider if you have any diseases, injuries or disabilities of the hand, if you have a history forming large, raised scars or if you have had any other skin treatments such as skin peels.

What are the most common adverse events with RADIESSE® or RADIESSE® (+)?

The most common adverse events seen in clinical studies of RADIESSE® used in the hands include bruising, redness, swelling, pain, itching, nodules or bumps/lumps, difficulty performing activities, loss of sensation and other local side effects. The most common adverse events seen in clinical studies of RADIESSE® or RADIESSE® (+) used in the face include bruising, redness, swelling, pain, itching, difficulty chewing, and other local side effects.

Delayed-onset inflammation near the site of injection is one of the known adverse events associated with dermal fillers. Cases of delayed-onset inflammation have been reported to occur at the treatment site following viral or bacterial

illnesses or infections, vaccinations, or dental procedures. Typically, the reported inflammation was responsive to treatment or resolved on its own.

These are not all of the possible side effects with RADIESSE® or RADIESSE® (+). Merz collects information about adverse events seen with RADIESSE® and RADIESSE® (+) outside of clinical studies. These events are included in the RADIESSE® and RADIESSE® (+) Patient Information Guide based on an assessment of seriousness and potential causal relationship to RADIESSE® or RADIESSE® (+). Please see the Patient Information Guide available at www.radiesse.com for list of these events. Tell your health care provider about any side effects that bother you or do not go away.

Important: For full safety information, please visit www.Radiesse.com or call MyMerz Solutions at 1-844-469-6379.

RADIESSE® and RADIESSE® (+) are available by prescription only.

Please see full Instructions for Use and Patient Information Guide at Radiesse.com.

BELOTERO BALANCE (+) Important Consumer Safety Information

What is BELOTERO BALANCE® (+)?

BELOTERO BALANCE is a prescription injection that is approved to temporarily smooth out and fill in moderate to severe nasolabial folds (the folds or wrinkles that go from the side of the nose to the corner of the mouth) and improve the appearance of under-eye hollows in adults over the age of 21.

Who should not use BELOTERO BALANCE?

BELOTERO BALANCE should not be used in patients with a history of or presence of multiple or severe allergies, including those with a history of anaphylaxis. BELOTERO BALANCE should not be used in patients with allergies to gram-positive bacterial proteins.

What is the most important information I should know about BELOTERO BALANCE?

Introduction of BELOTERO BALANCE into the vasculature may lead to embolization, occlusion of the vessels, ischemia, or infarction. Take extra care when injecting soft tissue fillers, for example inject the product slowly and apply the least amount of pressure necessary. Rare but serious adverse events associated with the intravascular injection of soft tissue fillers in the face have been reported and include temporary or permanent vision impairment, blindness, cerebral ischemia or cerebral hemorrhage, leading to stroke, skin necrosis, and damage to underlying facial structures. Immediately stop the injection if patient exhibits any of the following symptoms, including changes in vision, signs of a stroke, blanching of the skin, or unusual pain during or shortly after the procedure. Patients should receive prompt medical attention and possibly

evaluation by an appropriate health care practitioner specialist should an intravascular injection occur.

As with all events that involve an injection through the skin, there is a risk of infection. Laser treatments or chemical peels or any other treatments that affect the skin can increase the risk of infection. Do not use BELOTERO BALANCE if you have a skin inflammation or a skin infection. Do not use until the infection is healed.

Patients getting BELOTERO BALANCE may have an injection site reaction. These reactions can include inflammation and usually last less than seven days.

For approximately 24 hours after treatment, avoid:

- strenuous activity
- extensive sun or heat exposure
- aspirin or non-steroidal anti-inflammatory drugs
- alcoholic beverages

Exposure to any of the above can cause temporary redness, swelling, and/or itching at the injection site.

It is not known how BELOTERO BALANCE will work in areas of the face other than the smile lines.

It is not known how BELOTERO BALANCE will work in women who are pregnant or breastfeeding or people who are less than 21 years of age.

What should I tell my doctor before injections with BELOTERO BALANCE?

Tell your doctor if you are taking medicines that affect blood clotting, like aspirin, an NSAID or warfarin. These medicines may put you at an increased risk of bruising or bleeding at the treatment site. Tell your doctor if you have a skin reaction like cold sores, cysts, pimples, rashes, hives, or an infection. Treatment with BELOTERO BALANCE should be delayed until the reaction goes away. Tell your doctor if you are taking medicines that affect your immune system.

What are the most common adverse events seen with BELOTERO BALANCE?

The most common adverse events seen in clinical studies with BELOTERO BALANCE were swelling, bruising, redness, hardening of the skin, pain, altered color, or itching. Other side effects that have occurred in clinical studies of BELOTERO BALANCE include headache, swelling of the side of the nose, moderate cold sore, lip numbness, and lip dryness. Side effects were often mild to moderate and often resolved within 7 days.

Delayed-onset inflammation near the site of injection is one of the known adverse events associated with dermal fillers. Cases of delayed-onset inflammation have been reported to occur at the treatment site following viral or bacterial illnesses or infections, vaccinations, or dental procedures. Typically, the reported inflammation was responsive to treatment or resolved on its own.

Information on adverse events from post-market surveillance of BELOTERO BALANCE

are included in the Package Insert (PI) and Patient Information Guide (PIG) based on an assessment of seriousness and potential causal relationship to BELOTERO BALANCE. Please see the PI and PIG available on www.belotero.com for a complete list of these events.

Important: For full safety information, please visit www.belotero.com or call MyMerz Solutions at 1-844-469-6379 or by email AxUS-adverse.events@merz.com.

Rx only

Please see full Instructions for Use and Patient Information Guide at Belotero.com.

References: **1.** González N, et al. Evaluating the effects of injected calcium hydroxylapatite on changes in human skin elastin and proteoglycan formation. *Dermatol Surg.* 2019;45(4):547-551. **2.** Radiesse [Instructions for Use]. Franksville, WI: Merz North America, Inc; 2022. **3.** Loghem JV, et al. Calcium hydroxylapatite: over a decade of clinical experience. *J Clin Aesthet Dermatol.* 2015;8(1):38-49. **4.** Yutskovskaya Y, et al. A randomized, split-face, histomorphologic study comparing a volumetric calcium hydroxylapatite and a hyaluronic acid-based dermal filler. *J Drugs Dermatol.* 2014;13(9):1047-1052. **5.** Radiesse for Hands [Instructions for Use]. Franksville, WI: Merz North America, Inc; 2023. **6.** Radiesse (+) [Instructions for Use]. Franksville, WI: Merz North America, Inc; 2022. **7.** Moradi A, et al. Effectiveness and safety of calcium hydroxylapatite with lidocaine for improving jawline contour. *J Drugs Dermatol.* 2021;20(11):1231-1238. **8.** Moers-Carpi M, et al. A multicenter, randomized trial comparing calcium hydroxylapatite to two hyaluronic acids for treatment of nasolabial folds. *Dermatol Surg.* 2007;33(suppl 2):S144-S151. **9.** Bass LS, et al. Calcium hydroxylapatite (Radiesse) for treatment of nasolabial folds: long-term safety and efficacy results. *Aesthet Surg J.* 2010;30(2):235-238. **10.** Belotero Balance (+) [Instructions for Use]. Franksville, WI: Merz North America, Inc; 2023. **11.** Micheels P, et al. Hyaluronic acid gel based on CPM® technology with and without lidocaine: is there a difference? *J Cosmet Dermatol.* 2019;18(1):36-44. **12.** Tran C, et al. In vivo bio-integration of three hyaluronic acid fillers in human skin: a histological study. *Dermatology.* 2014;228(1):47-54. **13.** Lorenc ZP, et al. Review of key Belotero Balance safety and efficacy trials. *Plast Reconstr Surg.* 2013;132(4 suppl 2):33S-40S. **14.** Sundaram H, et al. Cohesive polydensified matrix hyaluronic acid for fine lines. *Plast Reconstr Surg.* 2015;136(5 suppl):149S-163S.

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